

Drivers Jonas Deloitte

Appendix 3 - Comparison Goods Capacity Assessment

This spreadsheet has been prepared for Bury Council.

The format and content are the copyright of Drivers Jonas Deloitte.

The spreadsheet is intended for the sole use of Bury Council. Any redirection to others should only be made with our prior knowledge and consent.

No responsibility can be taken by Drivers Jonas Deloitte as a result of any action taken by the recipient or any third party on the basis of the spreadsheet whether in the form submitted or as altered, intentionally or otherwise.

Neither this spreadsheet, nor any versions of it, should be reproduced in any document, circular or statement, whether or not published, without our prior written consent.

Drivers Jonas Deloitte is a trading name of Deloitte LLP, the UK member firm of DTT.

Job title:

Bury 2012 Retail Study Update

Client:

Bury Council

Date:

March 2012

Bury 2012 Retail Study Update
 Comparison Goods Capacity Assessment

Index of Comparison Goods Tables

Table	Content
Table 1	Study Area Population Projections
Table 2	Study Area Convenience Goods Expenditure Per Head (without NSRT Deduction)
Table 3	Study Area Convenience Goods Expenditure Per Head (with NSRT Deduction)
Table 4	Study Area Total Available Comparison Goods Expenditure
Table 5	First Choice Clothing and Footwear Market Share and Flows of Expenditure in 2011
Table 6	Second Choice Clothing and Footwear Market Share and Flows of Expenditure in 2011
Table 7	Books, CDs, Toys and Jewellery Market Share and Flows of Expenditure in 2011
Table 8	Household Goods Market Share and Flows of Expenditure in 2011
Table 9	Chemist Goods, Toiletries and Cosmetics Market Share and Flows of Expenditure in 2011
Table 10	Furniture Carpets and Soft Furnishings Market Share and Flows of Expenditure in 2011
Table 11	Electrical Goods Market Share and Flows of Expenditure in 2011
Table 12	DIY and Hardware Goods Market Share and Flows of Expenditure in 2011
Table 13	Total Comparison Goods Flows of Expenditure in 2011
Table 14	Survey-derived Turnover of Existing Facilities Within the Primary Study Area Projected Forwards
Table 15	Comparison Goods Market Share of Facilities Within The Primary Study Area in 2011
Table 16	Proportion of Facilities Turnover Within A Zone Obtained From Residents of That Zone in 2011
Table 17	Estimated Comparison Goods Turnover of Main Centres and Other Stores in the Primary Study Area in 2011
Table 18	Benchmark Comparison Goods Turnover of Foodstores Within the Primary Study Area
Table 19	Benchmark Comparison Goods Turnover of Retail Parks Within the Primary Study Area
Table 20	Benchmark Comparison Goods Turnover of Commitments Within the Primary Study Area
Table 21	Zone 1 Comparison Goods Expenditure Capacity
Table 22	Zone 2 Comparison Goods Expenditure Capacity
Table 23	Zone 3 Comparison Goods Expenditure Capacity
Table 24	Zone 4 Comparison Goods Expenditure Capacity

Bury 2012 Retail Study Update
Comparison Goods Capacity Assessment

Table 1 - Study Area Population Projections

Zone	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Zone 1 - Bury	78,860	79,075	79,334	79,593	79,895	80,197	80,542	80,887	81,232	81,621	82,009	82,354	82,699	83,001	83,303	83,605	83,864	84,123	84,382	84,640
Zone 2 - Ramsbottom	23,395	23,459	23,536	23,613	23,702	23,792	23,894	23,997	24,099	24,214	24,329	24,432	24,534	24,624	24,713	24,803	24,880	24,956	25,033	25,110
Zone 3 - Prestwich	52,045	52,188	52,359	52,529	52,729	52,928	53,156	53,384	53,611	53,868	54,124	54,352	54,579	54,779	54,978	55,177	55,348	55,519	55,690	55,860
Zone 4 - Radcliffe	37,000	37,101	37,223	37,344	37,486	37,628	37,790	37,952	38,113	38,296	38,478	38,640	38,802	38,943	39,085	39,227	39,348	39,470	39,591	39,712
Total Primary Study Area	191,300	191,824	192,451	193,079	193,812	194,544	195,382	196,219	197,056	197,998	198,940	199,777	200,614	201,347	202,079	202,812	203,440	204,068	204,695	205,323
Total Buffers	408,572	410,377	412,214	414,124	415,997	417,766	419,754	421,603	423,581	425,370	427,262	429,009	430,784	432,600	434,286	436,074	437,684	439,347	440,962	442,396
Total Overall Study Area	599,873	602,201	604,666	607,204	609,809	612,311	615,136	617,821	620,637	623,368	626,202	628,786	631,398	633,947	636,366	638,886	641,124	643,415	645,658	647,719

Notes

- 2010 base figures obtained from Experian Micromarketer in October 2011
- 2010 base figures projected forward utilising 2010 2008-based ONS Sub-national Population Projections
- Bury Borough Population Projections used for Zones 1, 2, 3 and 4
- Rosendale Population Projections used for Buffer 1
- Rochdale Population Projections used for Buffer 2 and Buffer 3
- Manchester Population Projections used for Buffer 4
- Manchester Population Projections used for Buffer 5
- Average of Salford and Bolton Population Projections used for Buffer 6
- Bolton Population Projections used for Buffer 7
- Primary Study Area (Zones 1, 2, 3 and 4) extend to an area slightly larger than the administrative boundary of the Metropolitan Borough of Bury

Bury 2012 Retail Study Update
Comparison Goods Capacity Assessment

Table 2 - Study Area Comparison Goods Expenditure Per Head (without NSRT Deduction)

Zone	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Zone 1 - Bury	£2,776	£2,820	£2,879	£2,966	£3,055	£3,146	£3,241	£3,338	£3,438	£3,541	£3,648	£3,757	£3,870	£3,986	£4,105	£4,229	£4,355	£4,486	£4,621	£4,759
Zone 2 - Ramsbottom	£3,223	£3,275	£3,343	£3,444	£3,547	£3,653	£3,763	£3,876	£3,992	£4,112	£4,235	£4,362	£4,493	£4,628	£4,767	£4,910	£5,057	£5,209	£5,365	£5,526
Zone 3 - Prestwich	£2,994	£3,042	£3,106	£3,199	£3,295	£3,394	£3,495	£3,600	£3,708	£3,820	£3,934	£4,052	£4,174	£4,299	£4,428	£4,561	£4,698	£4,839	£4,984	£5,133
Zone 4 - Radcliffe	£2,582	£2,623	£2,678	£2,759	£2,841	£2,927	£3,014	£3,105	£3,198	£3,294	£3,393	£3,494	£3,599	£3,707	£3,819	£3,933	£4,051	£4,173	£4,298	£4,427
Average Primary Study Area	£2,894	£2,940	£3,002	£3,092	£3,184	£3,280	£3,378	£3,480	£3,584	£3,692	£3,802	£3,917	£4,034	£4,155	£4,280	£4,408	£4,540	£4,677	£4,817	£4,961
Average Buffers	£2,577	£2,619	£2,674	£2,754	£2,836	£2,922	£3,009	£3,099	£3,192	£3,288	£3,387	£3,488	£3,593	£3,701	£3,812	£3,926	£4,044	£4,165	£4,290	£4,419
Average Overall Study Area	£2,692	£2,735	£2,793	£2,877	£2,963	£3,052	£3,143	£3,238	£3,335	£3,435	£3,538	£3,644	£3,753	£3,866	£3,982	£4,101	£4,225	£4,351	£4,482	£4,616

Notes

- 2010 Prices
- 2010 base figures obtained from Experian Micromarketer in October 2011
- 2010 base figures projected forward utilising Experian Forecast Growth Rates taken from Figure 1a, Page 8 of Experian Retail Planner Briefing Note 9, September 2011

Table 3 - Study Area Comparison Goods Expenditure Per Head (with NSRT Deduction)

Zone	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Zone 1 - Bury	£2,498	£2,513	£2,543	£2,601	£2,670	£2,747	£2,826	£2,914	£3,005	£3,099	£3,195	£3,295	£3,394	£3,500	£3,609	£3,717	£3,833	£3,948	£4,066	£4,188
Zone 2 - Ramsbottom	£2,901	£2,918	£2,952	£3,020	£3,100	£3,189	£3,281	£3,384	£3,489	£3,598	£3,710	£3,826	£3,941	£4,063	£4,190	£4,316	£4,450	£4,584	£4,721	£4,863
Zone 3 - Prestwich	£2,695	£2,710	£2,742	£2,805	£2,880	£2,963	£3,048	£3,143	£3,241	£3,342	£3,446	£3,554	£3,660	£3,775	£3,892	£4,009	£4,134	£4,258	£4,386	£4,517
Zone 4 - Radcliffe	£2,324	£2,337	£2,365	£2,419	£2,483	£2,555	£2,629	£2,711	£2,795	£2,882	£2,972	£3,065	£3,157	£3,255	£3,356	£3,457	£3,565	£3,672	£3,782	£3,896
Average Primary Study Area	£2,604	£2,619	£2,650	£2,711	£2,783	£2,863	£2,946	£3,038	£3,133	£3,230	£3,331	£3,435	£3,538	£3,648	£3,762	£3,875	£3,995	£4,115	£4,239	£4,366
Average Buffers	£2,320	£2,333	£2,361	£2,415	£2,479	£2,551	£2,624	£2,706	£2,790	£2,877	£2,967	£3,059	£3,151	£3,249	£3,351	£3,451	£3,559	£3,666	£3,776	£3,889
Average Overall Study Area	£2,423	£2,437	£2,466	£2,523	£2,590	£2,664	£2,741	£2,827	£2,915	£3,006	£3,099	£3,196	£3,292	£3,394	£3,500	£3,605	£3,718	£3,829	£3,944	£4,062

Notes

- 2010 Prices
- NSRT = Non-Store Retail Trade: The proportion of retail expenditure spent through means other than physical shops, including the internet, catalogue / mail order, markets, vending machines, door-to-door sales and TV interactive shopping
- NSRT deduction percentages obtained from Appendix 3 (Page 17) of Experian Retail Planner Briefing Note 9, September 2011
- Base Expenditure Per Head Figures Taken From Table 2
- Percentages exclude sales that constitute online orders collected or delivered from physical stores in line with Experian guidance

Bury 2012 Retail Study Update
Comparison Goods Capacity Assessment

Table 4 - Study Area Total Available Comparison Goods Expenditure (£m)

Zone	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
Zone 1 - Bury	£197.01	£198.70	£201.71	£207.02	£213.31	£220.29	£227.61	£235.72	£244.10	£252.92	£262.04	£271.35	£280.66	£290.47	£300.61	£310.75	£321.43	£332.10	£343.11	£354.49
Zone 2 - Ramsbottom	£67.86	£68.45	£69.48	£71.31	£73.48	£75.88	£78.40	£81.20	£84.08	£87.12	£90.26	£93.47	£96.68	£100.06	£103.55	£107.04	£110.72	£114.39	£118.19	£122.11
Zone 3 - Prestwich	£140.24	£141.44	£143.58	£147.37	£151.84	£156.81	£162.02	£167.79	£173.76	£180.03	£186.53	£193.15	£199.78	£206.76	£213.98	£221.20	£228.80	£236.39	£244.24	£252.33
Zone 4 - Radcliffe	£85.98	£86.71	£88.03	£90.35	£93.09	£96.14	£99.33	£102.87	£106.53	£110.37	£114.36	£118.42	£122.48	£126.76	£131.19	£135.61	£140.27	£144.93	£149.74	£154.70
Total Primary Study Area	£491.08	£495.30	£502.80	£516.05	£531.72	£549.11	£567.37	£587.57	£608.47	£630.44	£653.19	£676.39	£699.60	£724.05	£749.33	£774.61	£801.23	£827.81	£855.27	£883.63
Total Buffers	£939.67	£949.09	£964.39	£990.94	£1,021.60	£1,055.32	£1,090.75	£1,129.56	£1,170.11	£1,211.56	£1,254.77	£1,299.05	£1,343.41	£1,390.98	£1,439.76	£1,488.89	£1,540.77	£1,592.82	£1,646.45	£1,701.14
Total Overall Study Area	£1,430.75	£1,444.39	£1,467.19	£1,506.98	£1,553.32	£1,604.44	£1,658.12	£1,717.13	£1,778.58	£1,842.01	£1,907.96	£1,975.44	£2,043.02	£2,115.03	£2,189.09	£2,263.50	£2,342.00	£2,420.63	£2,501.72	£2,584.77

Notes

- 2010 Prices
- Total Available convenience goods expenditure calculated by multiplying population from Table 1 by Expenditure per Head (with NSRT Deduction) from Table 3

Bury 2012 Retail Study Update Comparison Goods Capacity Assessment

Table 6 - Second Choice Clothing and Footwear Market Share and Flows of Expenditure in 2011

Table with columns for Location, Facility, and various zones (Zone 1-4, Buffers 1-7, Total Primary Study Area, Total Overall Catchment Area, Outside Study Area). Rows include Bury, Ramsbottom, Prestwich, Radcliffe, and various buffers.

Notes
1. 2010 Prices
2. Market shares obtained from Household Telephone Surveys undertaken by RMG Clarity in September and October 2011
3. Market shares re-based to remove 'Other'; 'Varies' and NSRT means (including markets except Bury) responses
4. Total available clothing and footwear expenditure for each zone and buffers calculated by multiplying relevant Experian line comparison goods expenditure per head categories (minus NSRT deduction) for each zone by the population for each zone taken from Table 1 - assumed that 30% of clothing and footwear total available expenditure spent at second choice clothing and footwear shopping destination - Drivers Jonas Deloitte estimate

Bury 2012 Retail Study Update Comparison Goods Capacity Assessment Table 8 - Household Goods Market Share and Flows of Expenditure in 2011

Main data table with columns: Location, Facility, Zone 1 - Bury, Zone 2 - Ramsbottom, Zone 3 - Prestwich, Zone 4 - Radcliffe, Total Flow of Expenditure - Primary Study Area, Buffer 1-5, and Total Flow of Expenditure - Overall Study Area. It lists various facilities like Asda, Morrisons, and Tesco across different zones and buffers.

Notes: 1. 2010 Prices; 2. Market shares obtained from Household Telephone Surveys undertaken by RMG Clarity in September and October 2011; 3. Market shares re-based to remove 'Other', 'Vares' and NSRT means (including markets except Bury) responses; 4. Total available Household Goods expenditure for each zone and buffers calculated by multiplying relevant Expenditure per head categories (minus NSRT deduction) for each zone by the population for each zone taken from Table 1

Bury 2012 Retail Study Update
Comparison Goods Capacity Assessment

Table 15 - Comparison Goods Market Share of Facilities Within The Primary Study Area in 2011

Zone	Total Available Comparison Goods Expenditure (£m)	Survey-Derived Turnover of Facilities Within Zone From Residents of Zone (£m)	Market Share From Zone	Survey-Derived Turnover of Facilities Within Zone From Primary Study Area	Market Share From Primary Study Area
Zone 1 - Bury	£197.01	£143.79	72.98%	£266.02	54.17%
Zone 2 - Ramsbottom	£67.86	£7.51	11.07%	£9.95	2.03%
Zone 3 - Prestwich	£140.24	£22.00	15.69%	£25.91	5.28%
Zone 4 - Radcliffe	£85.98	£18.43	21.43%	£27.30	5.56%
Total Primary Study Area	£491.08	-	-	£329.17	67.03%

Notes

- 2010 Prices
- Total available comparison goods expenditure taken from Table 4
- Survey-derived turnover of facilities within zone / primary study area from residents of zone / primary study area taken from Table 13

Table 16 - Proportion of Facilities Turnover Within a Zone Obtained from Residents of That Zone in 2011

Zone	Total Survey Derived Turnover of Facilities Within That Zone (£m)	Flow of Expenditure From Residents of the Zone to Facilities Within the Zone (£m)	Proportion of Facilities' Expenditure Obtained From Zone	Flow of Expenditure From Residents of Primary Study Area to Facilities Within the Zone (£m)	Proportion of Facilities' Expenditure Obtained From Primary Study Area
Zone 1 - Bury	£409.52	£143.79	35.11%	£266.02	64.96%
Zone 2 - Ramsbottom	£11.27	£7.51	66.65%	£9.95	88.27%
Zone 3 - Prestwich	£31.19	£22.00	70.52%	£25.91	83.07%
Zone 4 - Radcliffe	£31.05	£18.43	59.34%	£27.30	87.90%
Total Primary Study Area	£483.03	£329.17	68.15%	-	-

Notes

- 2010 Prices
- Flows of expenditure and total survey derived turnover of facilities within that zone in 2011 obtained from Table 13

Bury 2012 Retail Study Update
Comparison Goods Capacity Assessment

Table 17 - Estimated Comparison Goods Turnover of Main Centres and Other Stores in the Primary Study Area in 2011

	Centre	Gross Comparison Goods Floorspace (sq m)	Net Comparison Goods Floorspace (sq m)	Total Turnover (£m)	Turnover per sq m from Study Area (£)	Total Turnover per sq m (£)
Town Centres	Bury Town Centre		74,358	£312.48	£4,202	£4,981
	Ramsbottom Town Centre		5,386	£7.90	£1,467	£1,648
	Prestwich Town Centre		3,581	£13.89	£3,879	£3,999
	Radcliffe Town Centre		6,765	£15.19	£2,246	£2,246
District Centres	Whitefield District Centre	2,236	-	£5.37	-	-
	Tottington District Centre	508	-	£1.76	-	-
Other Stores	Other Stores Zone 1	-	3,718	£7.44	£2,000	-
	Other Stores Zone 2	-	269	£0.54	£2,000	-
	Other Stores Zone 3	-	179	£0.36	£2,000	-
	Other Stores Zone 4	-	338	£0.68	£2,000	-

Notes

1. 2010 Prices
2. Total turnover in 2011 taken from Table 13
3. Gross and net floorspace for Ramsbottom, Radcliffe and Prestwich taken from Bury Council surveys
4. Gross floorspace for Bury taken from GOAD centres survey undertaken 25 March 2011, assumed 70% gross to net ratio
5. Turnover of Radcliffe Town Centre includes Dunelm
6. Amount of 'Other' floorspace within a zone 5% of the total net floorspace within the zone
7. Bury Town Centre inflow from outside the Study Area derived from In-centre surveys - assumed Bury Town Centre and Bury Market obtain 18% of their trade from outside the Study Area and other facilities within Zone 1 obtain 5% of their trade from outside the catchment area
8. Ramsbottom, Prestwich and Radcliffe Town Centres inflow from outside the Study Area derived from In-centre surveys - 11% for Ramsbottom, 3% for Prestwich and 0% for Radcliffe

Bury 2012 Retail Study Update
Comparison Goods Capacity Assessment

Table 19 - Benchmark Comparison Goods Turnover of Retail Parks Within the Primary Study Area

Zone	Store	Gross Floorpace (sq m)	Net Goods Floorpace (sq m)	Comparison Goods Turnover per sq m 2011	Comparison Goods Turnover in 2011 (£m)	Comparison Goods Turnover in 2012 (£m)	Comparison Goods Turnover in 2013 (£m)	Comparison Goods Turnover in 2014 (£m)	Comparison Goods Turnover in 2015 (£m)	Comparison Goods Turnover in 2016 (£m)	Comparison Goods Turnover in 2017 (£m)	Comparison Goods Turnover in 2018 (£m)	Comparison Goods Turnover in 2019 (£m)	Comparison Goods Turnover in 2020 (£m)	Comparison Goods Turnover in 2021 (£m)	Comparison Goods Turnover in 2022 (£m)	Comparison Goods Turnover in 2023 (£m)	Comparison Goods Turnover in 2024 (£m)	Comparison Goods Turnover in 2025 (£m)	Comparison Goods Turnover in 2027 (£m)	Comparison Goods Turnover in 2028 (£m)	Comparison Goods Turnover in 2030 (£m)	Comparison Goods Turnover in 2031 (£m)		
Zone 1 - Bury	Croston Retail Park	3,770	2,545	£1,836	£4,677	£4,767	£4,883	£4,911	£4,989	£5,008	£5,166	£5,255	£5,344	£5,433	£5,522	£5,611	£5,700	£5,789	£5,878	£5,967	£6,056	£6,145	£6,234	£6,323	
	Vacant	960	816	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	£0	
	Boots	910	774	-	£2,34	£2,38	£2,42	£2,46	£2,50	£2,54	£2,58	£2,62	£2,66	£2,70	£2,74	£2,78	£2,82	£2,86	£2,90	£2,94	£2,98	£3,02	£3,06	£3,10	£3,14
	Sportsdirect	1,460	1,241	£3,946	£4,90	£4,96	£5,02	£5,08	£5,14	£5,20	£5,26	£5,32	£5,38	£5,44	£5,50	£5,56	£5,62	£5,68	£5,74	£5,80	£5,86	£5,92	£5,98	£6,04	£6,10
	JD Sports	1,000	850	£5,750	£4,89	£4,96	£5,03	£5,10	£5,17	£5,24	£5,31	£5,38	£5,45	£5,52	£5,59	£5,66	£5,73	£5,80	£5,87	£5,94	£6,01	£6,08	£6,15	£6,22	£6,29
	Next	1,440	1,224	£5,447	£6,67	£6,79	£6,91	£7,03	£7,15	£7,27	£7,39	£7,51	£7,63	£7,75	£7,87	£7,99	£8,11	£8,23	£8,35	£8,47	£8,59	£8,71	£8,83	£8,95	£9,07
	Currys	1,530	1,301	£5,992	£7,79	£7,93	£8,07	£8,21	£8,35	£8,49	£8,63	£8,77	£8,91	£9,05	£9,19	£9,33	£9,47	£9,61	£9,75	£9,89	£10,03	£10,17	£10,31	£10,45	£10,59
	Capatright	970	825	£1,079	£0,89	£0,91	£0,92	£0,94	£0,96	£0,98	£0,99	£1,01	£1,02	£1,04	£1,05	£1,07	£1,09	£1,11	£1,13	£1,15	£1,17	£1,19	£1,21	£1,23	£1,25
	Halfords	1,980	1,683	-	£1,79	£1,82	£1,85	£1,88	£1,91	£1,94	£1,97	£2,00	£2,03	£2,06	£2,09	£2,12	£2,15	£2,18	£2,21	£2,24	£2,27	£2,30	£2,33	£2,36	£2,39
	Vacant	1,980	1,683	-	£5,97	£6,00	£6,03	£6,06	£6,09	£6,12	£6,15	£6,18	£6,21	£6,24	£6,27	£6,30	£6,33	£6,36	£6,39	£6,42	£6,45	£6,48	£6,51	£6,54	£6,57
	Connet	980	833	£7,035	£5,86	£5,97	£6,08	£6,19	£6,30	£6,41	£6,52	£6,63	£6,74	£6,85	£6,96	£7,07	£7,18	£7,29	£7,40	£7,51	£7,62	£7,73	£7,84	£7,95	£8,06
	Manlain	2,850	2,508	£2,119	£5,31	£5,41	£5,51	£5,61	£5,71	£5,81	£5,91	£6,01	£6,11	£6,21	£6,31	£6,41	£6,51	£6,61	£6,71	£6,81	£6,91	£7,01	£7,11	£7,21	£7,31
	TK Maxx	3,672	3,121	£2,800	£9,33	£9,50	£9,64	£9,78	£9,92	£10,06	£10,20	£10,34	£10,48	£10,62	£10,76	£10,90	£11,04	£11,18	£11,32	£11,46	£11,60	£11,74	£11,88	£12,02	£12,16
	Argos	1,000	250	£19,947	£4,99	£5,08	£5,17	£5,26	£5,35	£5,44	£5,53	£5,62	£5,71	£5,80	£5,89	£5,98	£6,07	£6,16	£6,25	£6,34	£6,43	£6,52	£6,61	£6,70	£6,79
	Bathstore	960	476	£3,374	£1,61	£1,63	£1,66	£1,69	£1,72	£1,75	£1,78	£1,81	£1,84	£1,87	£1,90	£1,93	£1,96	£1,99	£2,02	£2,05	£2,08	£2,11	£2,14	£2,17	£2,20
DW Fitness JJB Sports	985	846	£2,143	£1,81	£1,85	£1,87	£1,90	£1,94	£1,98	£2,01	£2,04	£2,08	£2,11	£2,15	£2,18	£2,22	£2,25	£2,29	£2,32	£2,35	£2,39	£2,42	£2,45	£2,49	
PC World	1,540	1,309	£6,117	£3,01	£3,15	£3,27	£3,41	£3,54	£3,68	£3,81	£3,95	£4,08	£4,21	£4,34	£4,47	£4,60	£4,73	£4,86	£4,99	£5,12	£5,25	£5,38	£5,51	£5,64	
B&M Bargains	1,050	657	£3,886	£2,55	£2,60	£2,64	£2,68	£2,73	£2,77	£2,81	£2,85	£2,89	£2,93	£2,97	£3,01	£3,05	£3,09	£3,13	£3,17	£3,21	£3,25	£3,29	£3,33	£3,37	
Instore	1,750	1,116	£3,886	£4,34	£4,41	£4,48	£4,56	£4,63	£4,71	£4,78	£4,85	£4,92	£4,99	£5,06	£5,13	£5,20	£5,27	£5,34	£5,41	£5,48	£5,55	£5,62	£5,69	£5,76	
B&Q Warehouse, Bridge Hall Lane	12,357	8,341	£1,836	£15,32	£15,59	£15,82	£16,09	£16,37	£16,65	£16,93	£17,21	£17,49	£17,77	£18,05	£18,33	£18,61	£18,89	£19,17	£19,45	£19,73	£20,01	£20,29	£20,57	£20,85	
Wickes, Peel Way	2,345	1,583	£2,369	£3,75	£3,82	£3,88	£3,94	£4,01	£4,08	£4,15	£4,22	£4,29	£4,36	£4,43	£4,51	£4,58	£4,65	£4,72	£4,79	£4,86	£4,93	£5,00	£5,07	£5,14	
Total Zone 1	44,179	33,129	-	£96,81	£98,55	£100,03	£101,73	£103,46	£105,22	£107,01	£108,83	£110,68	£112,56	£114,47	£116,42	£118,40	£120,41	£122,46	£124,54	£126,65	£128,81	£131,00	£133,22	£135,48	
Zone 2 - Remsbottom																									
Zone 3 - Prestwich																									
Zone 4 - Radcliffe																									
Total Primary Study Area		47,054	35,363	-	£39,17	£100,96	£102,47	£104,22	£106,09	£107,99	£109,92	£111,49	£113,38	£115,31	£117,27	£119,26	£121,29	£123,35	£125,45	£127,58	£129,75	£131,96	£134,20	£136,48	

Notes

- 2009 Prices
- Turnover per sq m derived from Verdict on Grocers 2010 and Mintel Retail Rankings 2010 unless otherwise specified
- Turnover of facilities projected towards existing Epiplan sales density increases taken from Figure 4b, Page 12 of Experian Retail Planner Briefing Note 9, September 2011
- B&Q and Wickes 90% gross to net ratio, other outlets 85%
- B&Q and Wickes net floorpace reduced by 25% to account for non-retail sales - building trade
- Net floorpace for TK Maxx assumes 80% mezzanine cover within the store
- Assumed 25% of the net floorpace of B&M Bargains and Instore is used for the sale of convenience goods, turnover per sq m of £4,000.DJD estimate
- Turnover per sq m of Bathstore assumed to be average furniture retailer

Bury 2012 Retail Study Update
Comparison Goods Capacity Assessment

Table 20 - Benchmark Comparison Goods Turnover of Commitments Within the Primary Study Area

Zone	Commitment	Application Number	Expiry Date	Gross Floorpace (sq m)	Net Goods Floorpace (sq m)	Comparison Goods Turnover per sq m 2011	Comparison Goods Turnover in 2011 (£m)	Comparison Goods Turnover in 2012 (£m)	Comparison Goods Turnover in 2013 (£m)	Comparison Goods Turnover in 2014 (£m)	Comparison Goods Turnover in 2015 (£m)	Comparison Goods Turnover in 2016 (£m)	Comparison Goods Turnover in 2017 (£m)	Comparison Goods Turnover in 2018 (£m)	Comparison Goods Turnover in 2019 (£m)	Comparison Goods Turnover in 2020 (£m)	Comparison Goods Turnover in 2021 (£m)	Comparison Goods Turnover in 2022 (£m)	Comparison Goods Turnover in 2023 (£m)	Comparison Goods Turnover in 2024 (£m)	Comparison Goods Turnover in 2025 (£m)	Comparison Goods Turnover in 2026 (£m)	Comparison Goods Turnover in 2027 (£m)	Comparison Goods Turnover in 2028 (£m)	Comparison Goods Turnover in 2029 (£m)	Comparison Goods Turnover in 2030 (£m)
Zone 1 - Bury	Mixed use development - shopping, financial and professional services, food and drink uses, business uses, assembly and leisure, nightclub	50667	19/02/2012	1,271	801	£4,202	£3,37	£3,43	£3,48	£3,54	£3,60	£3,66	£3,72	£3,78	£3,85	£3,91	£3,98	£4,05	£4,12	£4,19	£4,26	£4,33	£4,40	£4,48	£4,55	£4,63
	Total Zone 1	-	-	1,271	801	-	£3,37	£3,43	£3,48	£3,54	£3,60	£3,66	£3,72	£3,78	£3,85	£3,91	£3,98	£4,05	£4,12	£4,19	£4,26	£4,33	£4,40	£4,48	£4,55	£4,63
	None	-	-	0	0	-	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00
Zone 2 - Ramsbottom	Longfield Centre Redevelopment - foodstore, additional retail floorspace, hotel, office, residential and community uses	51465	16/09/2012	8,250	3,248	-	£18,04	£18,36	£18,64	£18,95	£19,28	£19,60	£19,94	£20,27	£20,62	£20,97	£21,33	£21,69	£22,06	£22,43	£22,81	£23,20	£23,60	£24,00	£24,41	£24,82
	Total Zone 2	-	-	8,250	3,248	-	£18,04	£18,36	£18,64	£18,95	£19,28	£19,60	£19,94	£20,27	£20,62	£20,97	£21,33	£21,69	£22,06	£22,43	£22,81	£23,20	£23,60	£24,00	£24,41	£24,82
	None	-	-	0	0	-	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00
Zone 3 - Prestwich	Mixed use development - shopping, financial and professional services, food and drink uses, business uses, assembly and leisure, nightclub	50667	19/02/2012	1,271	801	£4,202	£3,37	£3,43	£3,48	£3,54	£3,60	£3,66	£3,72	£3,78	£3,85	£3,91	£3,98	£4,05	£4,12	£4,19	£4,26	£4,33	£4,40	£4,48	£4,55	£4,63
	Total Zone 3	-	-	1,271	801	-	£3,37	£3,43	£3,48	£3,54	£3,60	£3,66	£3,72	£3,78	£3,85	£3,91	£3,98	£4,05	£4,12	£4,19	£4,26	£4,33	£4,40	£4,48	£4,55	£4,63
	None	-	-	0	0	-	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00
Zone 4 - Radcliffe	Mixed use development - shopping, financial and professional services, food and drink uses, business uses, assembly and leisure, nightclub	50667	19/02/2012	1,271	801	£4,202	£3,37	£3,43	£3,48	£3,54	£3,60	£3,66	£3,72	£3,78	£3,85	£3,91	£3,98	£4,05	£4,12	£4,19	£4,26	£4,33	£4,40	£4,48	£4,55	£4,63
	Total Zone 4	-	-	1,271	801	-	£3,37	£3,43	£3,48	£3,54	£3,60	£3,66	£3,72	£3,78	£3,85	£3,91	£3,98	£4,05	£4,12	£4,19	£4,26	£4,33	£4,40	£4,48	£4,55	£4,63
	None	-	-	0	0	-	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00	£0,00
Total Primary Study Area																										

Notes

- 2010 Prices
- Turnover per sq m derived from Verdict on Grocers 2010 and Mintel Retail Rankings 2010 unless otherwise specified
- Assumed that 90% of floorspace within the Horby Buildings Development will be utilised for comparison goods and 70% gross to net ratio utilised, assumed floorspace turns over at current Bury Town Centre average
- Commitment details provided by Bury Council
- Assumed Commitment 50667 will turnover at Bury Town Centre survey-derived turnover per sq m
- Turnover of Commitments projected forwards using Experian Forecast comparison goods sales density increases taken from Figure 4b (Page 12) of Experian Retail Planner Briefing Note 9, September 2011

